

# THE LANCASTER AREA CHAMBER

Building a Better Business Community  
Serving Lancaster, Depew & Elma

**Lancaster Area  
Chamber of Commerce**  
11 West Main Street, Suite 100  
Lancaster, New York  
Phone: (716) 681-9755  
Fax: (716) 684-3385  
www.LACCNYS.org

## Mission:

The Lancaster Area Chamber of Commerce actively supports business, industry, institutions, organizations and individuals in a effort to enhance the quality of life for the business community and the residents of **Lancaster, Depew and Elma.**

## 2011 Board of Directors

John Evoy, Chair  
Bank of Akron

Deborah Glowny, Treasurer  
First Niagara Bank

Ryan Haffey, Morgan Stanley Smith Barney  
Barbara Kaczmarek, Events of Excellence  
Dave Karb, Tops Markets  
Joseph Keefe, Esq.  
Hal Kingsley, Trocaire College  
Karen Lewis, Metro Group, Inc.  
Lori Miller, Developing Professionals  
Matthew Murphy, Aurora Imprints  
Charlie Snyder, Allstate Insurance Company

Megan Burns-Moran, Executive Director

## Office Staff

Kathy Wolski, Office Manager  
Diane Bove', Member Relations

# JOURNAL

Your LACC Newsletter  
March 2011

**Friday,  
April 1st, 2011**

LACC presents.....

**AN EVENING OF  
HILARIOUS COMEDY**

with  
**ROB LEDERMAN**  
and special guests

**Tickets are on sale NOW!**

**Thank you to our sponsors:**



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Happy New Year! YOUR Chamber is ready to connect area business professionals and leaders to each other so we can strengthen our businesses and harness our local resources to improve the quality of life in Lancaster, Depew and Elma.

The Board of Directors along with myself will be focusing on **BUYING LOCAL** in 2011. In the Journal, in the Zesto (e-newsletter), during our Lunch n Learn series (education seminars), at our Business After Hours, over coffee at the Morning Business Exchange and throughout the Industrial Forum Series we will be highlighting the importance of **BUYING LOCAL**. Send us your good news articles and your upcoming events for us to post. Share your positive shopping experience from a local shop, stop by the Chamber office and check out your fellow members special offerings and refer a business to the Chamber. We will ask for testimonials and share your stories.

Please visit our website [www.lacny.org](http://www.lacny.org) and check out our event page. Attend an event and bring a friend. We know you will walk away with many beneficial connections and hopefully learn more about businesses in your area.

**THANK YOU** for your friendship and continued support,

Megan Burns-Moran  
Executive Director

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As the Lancaster, Depew and Elma's Membership Committee Chair person, I would like to extend a warm welcome to all of our new members that joined this year, and a heartfelt thank you to all of the existing members that make our Chamber what it is today.

Our Chamber is alive and active, and as a result, we are growing! The Chamber has been around since 1951 and we now have over 400 members.

Networking and targeted advertising are a few of the benefits of being part of an organization that can help your business grow, and your Chamber works best when represented by all sectors of the business community, and the business community benefits from this as well. Our membership committee recognizes this, and therefore we will be reaching out to several new businesses this year to add to our business directory and increase our membership reach.

Referrals are always welcome in any business, and when community members ask for recommendations, we are able to lead them to businesses such as yours. It is our goal to increase membership size for the benefit of our business community, and we will gladly accept your referrals as well.

**Let us have a prosperous 2011!**

Charlie Snyder  
Exclusive Agent/ Personal Financial Representative  
Allstate Insurance Company  
716-681-2845

Welcome back to our returning board members. John Evoy, Chairman, Debbie Glowny, Treasurer, Dave Karb, Hal Kingsley, Lori E. Miller, Charlie Snyder,

Please welcome our new board members for 2011/2012



**Ryan Haffey:** Ryan is a licensed financial advisor and financial planning associate with Morgan Stanley Smith Barney. Ryan has 10 years experience in the financial industry. He is a current board member of the Lancaster Academy of Finance and Buffalo Pro Zoo Board , and a member of the Lancaster/Depew Rotary. He resides in Lancaster with his wife Kelly and Twins Owen and Olivia.



**Barbara Kaczmarek:** Barbara is the owner of Events of Excellence Management. LLC, Along with her husband, Mark, Barbara has lived in the Village of Lancaster for over 25 years. Both of their children, Bryan and Jillian, attended Lancaster Central School District schools and are graduates of Lancaster Central High School. Jillian and her husband, David, are homeowners and reside in the Village of Lancaster. Barbara served on the very successful 2010 LACC 1st Annual Golf Classic Committee.



**Joseph Keefe, Esq.:** Joseph is a private attorney and serves as the Village of Depew Trustee. He is a member of Erie County Bar Association and former Director of the Bar Association and Treasurer of the WNY Law Center. Currently he is serving on the Erie County Sewer District # 4 Board of Managers and The Northeast Southtowns Waste Management Board. Joe and his family reside in Depew, NY.



**Karen J. Lewis:** Karen is the advertising sales development manager for Metro Group, Inc.,. Karen has over 20 years of experience in human resources management, served as director for 2 non profit agencies and has extensive grant writing and public relations skills. She previously served on Board of Director's for SPCA in Dare County, Manteo, NC and has served the American Red Cross.



**Matthew Murphy:** Matt is the owner Aurora Imprints. Mr. Murphy is a recipient of the Maurice Pommet Award as Marketer of the Year from the Buffalo Niagara Sales & Marketing Executives. He most recently organized the Chamber's very successful Celebration on Central, a joint venture with the Village of Lancaster Community Development Corporation. Matt and his wife Carolyn reside in Lancaster, NY.

**Thank you** to Rick Baldwin, Eagle Systems, Inc., and Ed Church, Eddie Ryan's Restaurant for serving on the LACC's Board of Directors for the past 3 years and thank you to Ryan Loos, RKL Financial. For your service, support and most of all your friendship, thank you!

Business After Hours  
**Second Tuesday of the Month**  
Monthly networking mixer  
hosted BY members  
FOR members.

**Tuesday, February 8, 2011**  
Speed Networking @ **Aurora Imprints**  
10 Aurora Street, Lancaster, NY  
[www.Auroraimprints.com](http://www.Auroraimprints.com)  
Cost: \$5.00 includes food and drink

\*\*Register with the Chamber by  
Monday, January 31, 2011 and you will receive a  
personalized gift from our host the owner of Aurora  
Imprints and LACC Board member Matt Murphy.

**Tuesday, March 8, 2011**  
Networking @ **West Herr Toyota**  
8129 Main Street, Williamsville, NY  
[www.westherr.com](http://www.westherr.com)  
Cost: \$5.00 includes food and drink

**Call the Chamber at 716-681-9755**  
to register for  
**LACC's 2011**  
**Business After Hours Series**

Make checks payable to  
Lancaster Area Chamber of Commerce

Thank you to  
**Garden Place Hotel** for  
hosting our December  
Business After Hours.  
Great appetizers in a beautiful setting.  
Thank you Joe and your team for an  
enjoyable night.

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## Member Spotlight

Reserve your space today and share your good news

### **Delft Printing, Inc.**

4401 Walden Avenue  
Lancaster, NY 14086  
Kamal Jowdy, President 716-683-1100

Originally located in the village of Lancaster on Holland Avenue, **Delft Printing, Inc.** has been serving the Lancaster community since the mid 1950's. Due to his rapidly expanding company, Kamal Jowdy, president of Delft Printing, Inc. moved to its current location 4401 Walden Ave, Lancaster, NY in 2003.

**Delft Printing, Inc.** is a full service commercial printer with both digital and offset capabilities in house, including finishing, binding, embossing, hot foil, thermography as well as a creative design staff to make it all happen.

If you need a union label, its **Delft Printing, Inc.** who can furnish that- we are a Union shop! Any print job, large or small, we can offer you excellence in printing from conception to completion with a quick turn-around-time.

**Delft Printing, Inc.** would like to start off 2011 with a HUGE thank you to all of our Chamber member clients. We are the printer for the Chamber's newsletter The Journal and the Industrial Directory.

We are proud to be an active member of the Lancaster Area Chamber of Commerce and hope that all of the businesses in the Chamber will include us as their business partner. Supporting local business in our community is high on our list of priorities. **Delft Printing, Inc.** prides itself with the high level of personal service it provides to each and every client.

When you need printing, contact **Delft Printing, Inc.**, your neighborhood printer. 716-683-1100 or email us: [info@delftprinting.com](mailto:info@delftprinting.com) or [delftprinting@yahoo.com](mailto:delftprinting@yahoo.com)  
No need to leave the office, we will come to **YOU!**

Reserve for Delft Ad



**DEBORAH A GLOWNY**  
BRANCH MANAGER  
ASSISTANT VICE PRESIDENT

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Thank you to **Lucky's Restaurant**  
for hosting the winter  
Morning Business Exchange!





Building a Better Business Community  
Serving Lancaster, Depew & Elma

41 Central Avenue  
Lancaster, New York 14086

**Grow your business—attend a LACC event. Bring a friend, too!**  
**Visit our website today for more details!**  
[www.laccny.org](http://www.laccny.org)

**Business After Hours— 2nd Tuesday of each month**

Tuesday, January 11, 2011 @ Good Tymes South  
Tuesday, February 8, 2011 @ Aurora Imprints  
Tuesday, March 8, 2011 @ West Herr Toyota

**Morning Business Exchange— Every Wednesday morning**

January, February, March @ Olive Tree Restaurant

**Industrial Forum— 3rd Wednesday of each month**

Ripa's Restaurant

**Comedy Night featuring Rob Lederman**

Friday, April 1, 2011, Details to follow

**Golf Outing—SAVE THE DATE! Monday, July 25, 2011**

Lancaster Country Club